

# WHOLESALE PURCHASE QUOTATION

Good day Sir/madam,

It is a pleasure for us to make business easy and likable by presenting to you CASSVITA's business procedure and guidelines for smooth functioning. This write up outlines the following:

- **4** Product description
- **4** Price quotation
- **4** Supply process / qualities and delivery zones
- **4** Trade terms and bonuses

#### **PRODUCT DESCRIPTION**

**CASSVITA POWDER CASSAVA FUFU** is our brand name for what is locally called "Water Fufu". It is necessary and critical to emphasize that CASSVITA has grown to be a strong likable product, due to its five fantastic characteristics being improved from the locally wet known Water fufu.

PRODUCT CHARACTERISTICS	CASSVITA POWDER CASSAVA FUFU
Preservation and packaging	CASSVITA powder cassava fufu is sold in 1 kilogram plastic sealed bags which can be preserved for at least 8 months at room temperature
Health	CASSVITA powder cassava fufu has no contact with outer air, its clean and safe of typhoid
Time and method of preparation	CASSVITA powder cassava fufu cooks in less than 5 minutes with just boiled water
Odour and Colour	CASSVITA powder cassava fufu has no odour and has a regular clean white colour
Texture	Has a smooth and regular attractive nature ready for swallowing with soup

#### **PRICE QUOTATION**

PACK SIZE	QUANTITY IN A PACK /CARTON	PRICE PER PACK (CARTON)
1 pack / bag	1 kilogram	1,300 FCFA
1 carton (x 12 packs)	12 kilograms	13,400 FCFA

#### SUPPLY PROCESS/ QUANTITIES AND DELIVERY ZONES Minimum Order Quantity

Under this client level, clients are expected to buy not less than 10 cartons at a go from the company at the price offered above.

**Making a Command**. Clients have the opportunity to buyer as from 10 – 49 cartons. Commands are to be confirmed by email to **cassvita17@gmail.com**. Or through phone call to 233332743/ 677581214/ 675339559.

Nevertheless, clients are encouraged to upgrade to a distributor level by official registration, so as to benefit more profitable deals.

**Supply Quantities**. As of the moment, taking into consideration the multiple commands and engagements we have monthly, we can deliver a Maximum of 150 cartons monthly.

**Supply**. We do not take charge to deliver the purchase product to any specified locations, though through particular negotiations this could be different.

**Payments**. Payments are to be before delivery. However, clients will need to complete payments before delivery.

CASSVITA accepts the following Payment medium:

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MTN & ORANGE Mobile Money

Cash payment



Bank deposits

Bank transfer

## **DELIVERY, SHIPPING AND LEAD TIMES**

### Delivery

CASSVITA LTD does not cover delivery responsibility except paid for by the client. The Fee charged for delivery will be included in the invoice sent to the client.

### Lead Times

Lead-time for first orders begins AFTER the 50% down payment has been received. Lead times vary based on order size. The lead-time will greatly depend on the product-ordering rate selected above. CASSVITA LTD will inform you of your lead-time after your order.

### **Trade Terms, Bonus and Discounts**

Our trade bonuses are available ONLY to distributors and large-scale buyers (buyers who buy at least 50 cartons at a go).